



# SIMPLE NETWORK CONSULTING

CONSULTING  
SERVICES

BUSINESS  
CONTINUITY

MANAGED SERVICES

24X7 MONITORING

Let us help you make the complicated world of networks, computers and phone systems simple - so you can focus on your business and increase your bottom line.

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Simple Network Consulting, a leader in providing technology to the SMB market is currently seeking a Business Development / Sales Executive. This candidate will be responsible for acquiring new clients that are seeking to increase their production and performance within their company utilizing technology. This candidate will be a significant contributor to our team, and will need to have working knowledge and experience in the following sales and business development items/aspects:

- Generation of Sales Opportunities
  - Presentations to prospective clients on products and services that we provide
- Productive Marketing
  - Attending meetings, seminars, trade shows to increase sales/marketing potential
- Product and Services Knowledge
  - Strong demonstration abilities for all of our products/services
- Aggressive, yet refined Stature
  - Capable of working independently, yet meet company requirements, and goals
  - Able to see opportunities where others may not

This candidate will need to meet the following requirements:

- Ability to utilize an industry leading CRM suite to track information
- Manages time well in an ever changing landscape
- Multitasking where many projects at one time will be occurring
- Excellent Communication skills, both verbal and written, are required
- Knowledge of the sales process beginning to end
- Dependable vehicle with proof of continuous insurance coverage

This candidate will be expected to continue to build their knowledge of technology while employed with us to be up to date with products and services we offer. Communications with the project planner and the client to provide a fluid transition to project completion, and ongoing maintenance is also required. Typical hours of operation are 7AM CST – 7 PM CST, with some evening, weekend and holiday work. Travel will be required throughout the week, with some overnight stays. A generous Retirement Plan, Health Care Plan, Mobile Phone a fun and Professional Staff and a New Office Building await you! Candidates that believe they are capable of filling this position are encouraged to apply. Compensation is dependent on experience. To apply, click [here](#). Include a cover letter, resume and references. Candidates must be a US citizen or permanent resident of the US. We may not reply to all submissions.